# **CARBONFREE**®

UNIGESTION PRIVATE EQUITY FUNDS ANNUAL GENERAL MEETING - LUCERNE June 10 – 12, 2024

### Introduction



# CARBONFREE"

# **<u>Profitable</u>** and <u>Scalable</u> Technology...

...that can be implemented today

...and permanently removes CO<sub>2</sub> from the atmosphere

CarbonFree's mission is to decarbonize industrial CO<sub>2</sub> emissions and enable the world's transition to net zero carbon emissions by producing carbon-zero chemicals



- Differentiated, decarbonization technology solution converting CO<sub>2</sub> into endurocal<sup>TM(1)</sup>, a carbon-zero calcium carbonate
  - Decarbonization for hard-to-abate industrials with <u>scalable CCU</u> <u>and CCS solution</u>
- Initial deployment for CCU will enable "green" steel; minimal cost to capture CO<sub>2</sub> for emitter
- endurocal is a cost-competitive carbon-zero disruptor to the calcium carbonate market, a \$40+bn market with broad end uses
- Future applications of CCU for lime and blue hydrogen
- Developing large scale CCS solutions (1mtpa) with economic viability (opex and capex recovery) at a sub \$100/ton price for carbon



Source: IHS, Calcium Carbonate, Fine-Ground (FGCC) and Precipitated (PCC), 2022; "SYNTHETIC CALCIUM CARBONATE", HNY Research Focus on Global, Regional and National Market Research

<sup>(1)</sup> endurocal name trademark registration filed

<sup>(2) 68</sup> patents issued for SkyCycle technology and 40 patents issues for SkyMine technology

<sup>(3)</sup> Pending acquisition of U.S. Steel by Nippon, subject to regulatory approvals

### **Experienced Leadership with Exceptional Industry Expertise**

# 





Martin Keighley Chief Executive Officer

35+ years of experience

NATIONAL PETROLEUM COUNCIL

T ΤΛΤΛ TATA CHEMICALS LIMITED

arvia



Brunner Mond



40+ years of experience

Skyonic

**R** SS

**CYPRESS** 

TEXAS INSTRUMENTS



Scott Gardner Chief Financial Officer 25+ years of experience

Bridgepoint Consulting

FLUENCE

Skyonic

TEXAS INSTRUMENTS



Jody Black Chief Operating Officer

30+ years of experience

FQE Chemicals

Baker Hughes >

Gelanese

SOLVAY

ALSTOM

Lind



**Bill Bryant** Director of Marketing

allnex

IMERYS

**Specialty** 

25+ years of experience

20+ years of experience

J. Brent Hagy

General Counsel



MAGELLAN

Valero



Team with expertise including the original technology inventor, decarbonization chemicals operations, scaling and chemicals go-to-market strategy

# CarbonFree's Solutions are Sustainable Because They are Profitable Without Carbon Credits and / or Government Subsidies



#### *SkyMine demonstrated production of sodium bicarbonate utilizing waste CO*<sup>2</sup> *from adjacent cement factory – completed in 2016*

#### Integrated Decarbonization Technology

- Chlor-Alkali plant coupled with a carbon capture unit (CCU)
- Produces HCl, caustic soda and bleach
- CCU: Converts untreated flue gas into high purity Sodium Bicarbonate by mineralizing caustic soda
  - Optionality for a CCU to produce baking soda or sell caustic soda depending on market prices
- One of the world's only commercial-scale carbon mineralization facilities, generating positive plant profitability in 2022 and 2023, with projected higher profitability in 2024
- Additional operational initiatives, and focusing on operational excellence should yield improved revenue and EBITDA; minimal capex going forward with 20+ year operating life







<b>Financial Metrics</b>	2022A	2023A	2024E
<b>Revenue</b>	<b>\$50 MM</b>	<b>\$40 MM</b>	<b>\$62 MM</b>
(Gross Margin %)	(50%)	(53%)	(55%)
EBITDA	<b>\$14 MM</b>	<b>\$8 MM</b>	<b>\$19 MM</b>
(EBITDA Margin %)	(27%)	(19%)	( <i>31%</i> )

Note: SkyMine San Antonio was the winner of a \$25MM grant in a competitive process in 2012 and the first US DOE decarbonization project when starting operations in 2017 SkyMine San Antonio was one of the first CO<sub>2</sub> mineralization technologies put into commercial operation globally



# THE CARB NFREE SOLUTION

Solving the World's Industrial Emissions Challenge by Profitably Creating Low Cost, High Value Zero-Carbon Calcium Carbonate (endurocal), Without the Need of Carbon Credits / Government Subsidies, and Helping Emitters Offer Green Products

## SkyCycle's Patented, Cyclical Process

#### *Clever use of calcium/magnesium chemistry significantly reduces energy requirements compared to other mineralization technologies*

**CARB CARB** 



# Patented Technology Protected by Broad and Deep Intellectual Property Moat

# CARB NFREE®

#### **CarbonFree Global Patents**



108 carbon capture solution patents issued worldwide, with 40 protecting SkyMine and 68 (and counting) protecting SkyCycle

#### SkyCycle Patent timeline:

 $1^{st}$  Gen – filed in 2011 and granted 2013-2021  $2^{nd}$  Gen – filed in 2016 and granted 2020-2024  $3^{rd}$  Gen – filed in 2023 (all pending)



Multi-layer IP protection approach makes infringement unlikely; Norton Rose Fulbright manages patent portfolio since inception

Considerable know-how IP from industrial operations since 2005



# **CARBONFREE**®

Disruptive Integrated Decarbonization Solution for Steel and Industrial Emitters Profitable Deployment #1 at Steel Mill

(USS)



ABON

# Glaring Under Investment in Technology to Address the Single Largest Source of CO<sub>2</sub> Emissions : Industrial Manufacturing

While industrials generate the largest share  $\sim$ 26% of all emissions, industrial decarbonization has attracted only 9% share of investment Unless addressed, industrial CO<sub>2</sub> emission will continue to increase rapidly due to GDP growth and a lack of viable decarbonization solutions

#### Historical CO<sub>2</sub> Emissions and Funding Gap by End Market



# $\rm CO_2$ Emissions from Energy Combustion and Industry Processes from 1900 to 2023



- ✓ Globally 37.2 Gt CO<sub>2</sub> emitted annually in 2023
- ✓ CFRE solution addresses majority of CO₂ emissions, capturing 80-95% of CO₂ and other particulates
- Decarbonization of hard-to-abate industrial sectors is critical as demand is expected to continue to grow

## CarbonFree's Position to Advance Decarbonization

# CARB NFREE®



# SkyCycle Converting CO<sub>2</sub> Directly into endurocal at U.S. Steel



#### Decarbonization Solution for Steel Industry with Emitter producing Green Steel



# CarbonFree's In-House Expertise and Capabilities



CarbonFree's top process expert engineers bring expertise in commissioning each of the four key components, lowering First-of-its-Kind risk



**Key Contractors Supervised by Our Engineers** 

Third party lab validates all non-guaranteed reaction outcomes

#### Owner's Engineers: Integrator of Entire Site Design – Fast-track development

**FLUOR** – Multi-Projects-Group Calgary – Up to 45 engineers, managers and consulting SMEs

#### National Level Validation for Specific Unit Chemical Performance Surety



Validation Lab with potential for in-source exploring

#### Sub-Contract Process Area Engineering for IP-Specific Processes

Detailed Engineering for PCC pack-out & dissolution areas



- Worlds' leading roaster and evaporator units available

# Zero Carbon endurocal, Carbon-Negative Process and Green Steel Production



Forging a Greener Future



Carbon-Negative Process



Zero-Carbon endurocal





U.S. Steel Slag





endurocal PCC



	PLASTICS	<b>PCC Uses</b> Opacity, Acid Scavenger, Breathability, Surface enhancement, Blocking, Color, and Extender	
Arganization ADVANCE Participation Participa	PAINT	<b>PCC Uses</b> Opacity, Agent to Either Reduce or Enhance Gloss, Rheology Modifier, and Finish	
	ADHESIVES	<b>PCC Uses</b> Color, Rheology and Surface Interaction Enhancement	
	FOOD	<b>PCC Uses</b> Acidity Control, Color, Firming Agent, Nutrient, Calcium Source Supplement, Conditioner, Preservative, Anti-Caking Agent, Stabilizer, Gum Modifier	
	PHARMACEUTICAL	<b>PCC Uses</b> Excipient, Color and pH Adjustment	

## Marketing Campaign for endurocal

# CARB NFREE®

Introducing a **better-performing** and **more responsible, calcium carbonate**.

So good you'll want to watch paint dry.

# endurocal

The world's first zero-carbon mineral.

# SkyCycle Deployment # 1 Direct and Displacement Advantage



Skycycle reduces and displaces  $CO_2$  emissions for the benefit of steel producers and can lead to Scope 3  $CO_2$  displacement for future customers up to ~200,000 Tons of  $CO_2$  from a 50K ton plant

#### SkyCycle Decarbonization Impact



Note: The exact amount of calcium carbonate produced from captured carbon and the exact amount of carbon emitted from endurocal<sup>TM</sup> produced by traditional means may vary by location but will be reflected in the location specific life cycle analysis

(1) verdeX is US Steel's advanced and sustainable steel solution with 75% fewer emissions compared to blast furnace production, and is made with upto 90% recycled

## SkyCycle – U.S. Steel Gary Works 50k Plant Snapshot

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(1) Reflects upfront capex for total project

(2) Assumes 70% debt financing, 8% interest

(3) Based on run-rate metrics for the US Steel Plant

## CarbonFree Targets Hard-to-Abate CO<sub>2</sub> Emitters

CarbonFree will target steel mills for its first deployment because:

- Blast furnaces will remain significant part of the steel industry, and will need to be decarbonized
- The steel industry provides ready-sources for the SkyCycle process such as waste CO<sub>2</sub>, the waste energy and waste slag
- CarbonFree provides an alternative approach for Steel industry to bypass difficult challenges related to H<sub>2</sub> and DAC infrastructure



Steel opportunities represented on the map are only a small part of the opportunity set, and will provide a foundation to expand to other industries

Source: IEA (2018), Global Energy Monitor, global steel plant tracker; IPCC Special Report on Carbon Dioxide Capture and Storage (2005); IPCC Sixth Assessment Report (2021); Global Energy Monitor, Global Steel Plant Tracker (2/27/2024) (1) Estimated addressable market based on electricity generation and industrial emissions from "IPCC: AR6 Scenarios Database hosted by IIASA release 1.0 average of IPCC C3: Likely below 2°C scenarios"; electric generation emissions refers to power plants operating on coal or natural gas; industrial emissions includes the following processes – cement production, refineries, iron and steel industry, petrochemical industry, oil and gas processing, bioethanol and bioenergy

(2) Total nameplate capacity of blast furnace steel production facilities globally

(3) Estimated as 1.4x steel production based on IEA estimate of 2.33 t CO<sub>2</sub> / t steel emissions in 2022

Forging a Greener Future

# **CARB NFREE**<sup>®</sup>

CarbonFree can scale its permanent sequestration technology to meet the sequestration demands of emitters without getting limited by the need of pipelines, geology and midstream assets

# **CARB NFREE**



- Profitable SkyMine
- First SkyCycle facility starts construction in 2024
- Expand to 3 150ktpa SkyCycle hubs
- Launch endurocal first carbon-zero mineral
- Expand into lime and blue hydrogen

NOW



#### Execute Technology Licensing Strategy Development 1

- Large scale deployment of 250K-1MM ton units at reduced CAPEX and OPEX
- License technology for CCS applications
- First CCS hub

# E C

#### Future R&D and Technology Innovations

Technology offshoots

- Waste into low carbon cement without limestone route
- Develop mineralization technologies beyond endurocal to additional application
- Recovery of rare earth metals from slag and high contact mixers







# Questions

# CARB NFREE



Dr. Michael Steigerwald

# **Corporate Profile**





RAITH

Representatives across 15 countries

# **Raith History**

#### Experience since 4 decades



чрісо

Litho

Largest maskless

nanofabrication supplier

From 2019

Acquisition of 4PICO Litho

Acquisition of 4PICO Litho,

Launch of VELION, a new

FIB-SEM system in 2019

in 2021

a direct write LBL company

to expand product portfolio

NANOFABRICATION

### **Raith Financials**

# RAITH



EBITDA in Mio.€



#### Orange Area

- Revenue realization with existing products in currently servable markets
- Average CAGR approx. 12%
- EBITDA Margin up to 18%

#### **Grey Area**

- Aspiration for further growth addressing new markets with applications in connectivity, 3D analytics & process control
- Potential new acquisitions
- Average CAGR continuous with 12%
- Profitability further improves due to supply chain optimization

# **Raith Group**

Extension of production capabilities & capacities in 2023/2024

#### Dortmund, DE

- Additional 230m<sup>2</sup>
  Personnel air lock
- Material air lock
- Chemical parts cleaning



#### Muenster, DE

- 1200m<sup>2</sup> floor space
   High precision mechanical
- workshop





#### Best, NL

- Additional 1000m<sup>2</sup>
- 12 fixed production bays
- Around 500m2 logistics area
- Paternoster cabinet allowing clean handling



# **Mega Trends & Applications 4x**



DFB laser device



Data transfer

Mobility



Micro lens arrays



Autonomous driving



Healthcare



Nanofluidic mixer

Lab-on-a-chip





Green Energy



Material analysis



Solar cells



# We offer solutions for Nanotechnology and Semiconductor

Use cases include academic / industrial research, rapid prototyping and compound SC production

**Sample Information** 

Microscopy, Nanoanalytics

**Direct Write Lithography** 

R&D, Prototyping, Production

**Connectivity** 

Yield engineering, Productivity



# Technology is the backbone of our business ...

The combination of our core competencies results in a unique product portfolio ...

### Charge particle & Laser optics

#### **Navigation & Positioning**

#### **Components & SW**

Pattern Generator Lithography SIMS Material Analysis





Software solutions Industrial applications



Distortion corrected SEM High precision



Multi species FIB High stability



Laser Stage



CAD file handling **Design vs Reality** 



# **Product Portfolio**

# RAITH



# **Customer Base Worldwide**

## RAITH



## **Raith Values and Brand Identity**

# Excellence

We strive for success and excellent leadership. We act reliably as a trustful partner.

WE ARE Progress

## RAITH

#### WE LIVE

# Passion

We aim at continuous growth and fully exploit our potential.

We cultivate cooperation and are passionate about customer orientation.

# Technology

Competence and innovative power are of the highest importance to us.

We create solutions which have a relevant impact on the digital future.





# RAITH

### **Our Vision**

Challenge the frontiers of nanotechnology

### **Our Mission**

We enable innovation and industrial implementation of nano devices to advance the digital future.



# **Raith New Executive Management**





Dr. Michael Steigerwald

CEO



H. Scholtz

**Global Service** 



**Christian Ohm** 

CFO

V. Paulmann

**Global HR** 



Benjamin Oevermann

CSO



Dr. Ulrich Mantz

СТО



Dr. Jürgen Bremer

**COO** 



Dr. Rainer Schmid

**Global Applications** 



# House of Raith

# RAITH



Matrix

## RAITH



GLOBAL DEPARTMENTS

# **Leadership Principles**





2

As **ONE Raith TEAM Members**, we fully trust and support each other and promote cooperation across our teams and locations.



As Entrepreneurs, we drive change and innovation, act courageously and accountably, and create value for our customers and our business.

As Leaders, we serve our organization, challenge ourselves and our employees, encourage open communication, and foster an environment of excellence.

3

## **Raith Midterm Objectives**



**Objective:** Raith is the acknowledged global market and technology leader of nanotechnology solutions which enable innovation and efficient transition to production of nano-devices.

Structure: Raith is a well-respected global matrix structured cooperation with established business processes which respects environment, sustainability and governance

**Reputation:** Raith is appreciated by its customers, partners & employees and possesses an inspiring vision, mission and strategy

**Profitability:** Raith's profitable revenue comprises contributions from nanofabrication, service, OEM as well as from connectivity, sample information & 3D analytics

Growth: Raith possesses a solid technology & solution roadmap (MTA 15%) to generate an average year-to-year revenue growth of 12%.

# Annual Strategy Cycle – St@R





## Photo vs. eBeam Lithography Principals





# Lithography

Late 17th century method of printing that utilizes an etched stone to transfer a pattern or image



